

MANAGEMENT CASE STUDY AUGUST 2017 EXAM ANSWERS

Variant 4

Marking Guidance

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The following marking guidance is based on the Management Case Study Exam, August 2017, Variant 4

<https://connect.cimaglobal.com/resources/august-2017-management-case-study-variant-4>

This marking guidance has been provided by CIMA for information purposes only. It is not to be considered exhaustive and alternative, valid approaches would earn marks.

Note: while the published weighting of competencies for the level would be reflected in the distribution of marks for each examination, there may be some small variations between different forms of the examination.

CIMA will not accept challenges to this marking guidance on the basis of academic judgement.

Marking Guidance

Section	Technical Skills		Business skills		People Skills		Leadership Skills		Integration	Total
1	Advise on accounting for acquisition	12	Advise on KPIs	12					1	25
2			Advise on Kaizen costing	8	Advise on redundancy	8	Advise on disciplinary action	7	2	25
3	Advise on transfer pricing	12					Advise on interpretation of segmental report	11	2	25
4	Advise on pricing strategy	12			Recommend approach to briefing project team	12			1	25
		36		20		20		18	6	100